

MONTHLY IPA TRACKING



INCOMING PRODUCING ACTIVITIES

MONTH OF

- A** 1 SKINCARE CLASS (3 FACES)
- B** 2 NEW BOOKINGS FOR THE WEEK
- C** \$100 ON-THE-GO SALES
- D** 1 SHARING W/ REGAN FOLLOW UP
- E** 5 NEW REFERRALS FOR THE WEEK
- F** 5 GUESTS ON VIP FB LIVE
- G** 1 NEW TEAM MEMBER
- H** *emPower Night & Google Form***
- I** *Beauty Coat/Red Jacket for emPower Night*
- J** *Complete All MK Online Education**
- K** *Business Coaching Call with Regan*
- L** MOVE UP CAREER PATH
- M** HOLD A VIRTUAL FULL CIR. APPT
- N** CONTACT 5 BDAY CUSTOMERS
- O** *Call Million \$ Every Day Of Month*
- P** 10 CUSTOMER CONNECTION CALLS
- Q** *Register/Attend Next Big Event*
- R** HAVE A GRAND WEEK
- S** *Fill Out Your WAS*
- T** SHARE 10 PRODUCT POSTS TO BIZ PAGE
- U** CONTACT ORDERS FROM 3 MONTHS AGO
- V** ENTER 5 CUSTOMERS IN CONTEST

MONTHLY GOAL

Part Time Consultant

COMPLETE ANY 5 IPA'S EACH WEEK.

Full Time Consultant

COMPLETE ANY 10 IPA'S EACH WEEK.

Leadership and Car

COMPLETE ANY 15 IPA'S EACH WEEK.

WEEK ONE



WEEK TWO



WEEK THREE



WEEK FOUR



Booking Attempts



Attempt, left msg, text



Contact made



Booked Facial/party

